



— THE 60TH —

HOSPICES DE
NUITS-SAINT-GEORGES
WINE AUCTION

Sunday 14 March 2021



THE HOSPICES DE NUITS-SAINT-GEORGES WINE AUCTION CELEBRATES ITS 60TH BIRTHDAY

This year, the Hospices de Nuits-Saint-Georges Wine Auction celebrates its 60th birthday in most unusual circumstances that are a reminder of the purpose of this auction - solidarity with and support for the Nuits-Saint-Georges Hospital.

This 60th edition will be held according to the fixed calendar established last year the second Sunday of March following the harvest, or Sunday, 14 March 2021. It will take place at the Château du Clos de Vougeot, in keeping with tradition, and will be streamed live on the website www.interencheres.com.

Last year the wine auction was given extra impetus thanks to the arrival of a new team: Auctioneer Hugues Cortot and Wine Expert Aymeric de Clouet*. Their ambition was to give this exceptional auction the standing it deserved and they did so by injecting it with a welcome dose of modernity: an end to the old tradition of using a candle to time the auction, the introduction of live Internet streaming and the sale of each lot by item.

This impressive energy was crowned with success in 2020. With total sales of €1,614,500, the 2020 sale saw an impressive increase of almost 10% on the previous edition, despite a significant drop in the number of barrels up for sale and a complicated context as the 'Covid-19' effect began to make itself felt. The average increase in price for each "pièce" (a barrel containing 228 litres) was 34% compared to 2019 and one pièce of Nuits-Saint-Georges red, a Premier Cru 'Les Saint-Georges' (Cuvée Georges Faiveley) fetched an all-time record of €24,000. As for the charity pièce, it came very close to the record set in 2019, raising €42,292.50 for the France Alzheimer Association.

Another strong sign of growing enthusiasm for the Hospices de Nuits wines was the big increase in the number of buyers, up some 50% compared to the previous year, despite the absence of some international buyers because of Covid-19.



The huge success of 2020 makes us very hopeful for the 2021 edition, even though, unfortunately, the global context remains complicated. We hope that the auction will be able to celebrate its 60th birthday in style and all signs point to that being the case: a magnificent 2020 vintage and an exceptional charity pièce, a Nuits-Saint-Georges Premier Cru Les Saint-Georges, being sold by subscription with proceeds going to the Institut Pasteur.

*Originally from Burgundy, 40-year-old Mr Cortot has been working as an auctioneer in Dijon for 10 years. He organises two prestigious wine sales every year, together with Mr de Clouet, who is behind some of the most impressive auction sales in recent years. These have included the legendary Tour d'Argent's cellars as well as those of Alain Delon, Lino Ventura, the Hôtel Matignon and the Drouant restaurant. Such experience makes this young and dynamic duo a major asset in restoring the prestige of the Hospices de Nuits.

THE HOSPITAL AND THE DOMAINE OF THE HOSPICES DE NUITS-SAINT-GEORGES

It was in the 13th century, around 1270, that the Hospices de Nuits was founded, as Saint Louis IX's reign drew to a close and Robert II, Duke of Burgundy, came to power. So this hospital-vineyard actually came into existence two centuries before its illustrious neighbour, the Hospices de Beaune, which was established in 1443. Less well-known but just as prestigious, the Hospices de Nuits operates in exactly the same way, combining a functioning medical establishment with a high-quality wine-growing estate.

THE HOSPITAL

Originally, The Hospices de Nuits-Saint-Georges Hospital was a lazaretto opened in 1270 and entirely destroyed during the civil and religious wars. In 1633, the hospital, only made up of 4 beds, moved into a modest house on the banks of the Meuzin purchased by Guillaume Labye, the King's attorney. In 1684, the location being unsuitable, it was decided to transfer the establishment, still on the banks of the Meuzin. In 1689, construction began on the current hospital under the responsibility and devotion of chaplain Antide Midan. The Saint-Laurent room furnished with 16 beds was thus created in 1692. Gradually, the clumsiness of neighboring municipalities was attached to it and a Management Committee composed of the notables of Nuits was created. Thus, financial autonomy is guaranteed, and despite the difficulties the establishment will continue to this day, in particular thanks to donations which will gradually constitute the Wine Estate. Today, the hospital is a public health establishment that has been part of the Hospices Civils de Beaune since January 1, 2016.

From December 2016 to July 2018, a new infrastructure was built with a reunification of activities on the same site. The new Saint-Laurent hospital therefore opened its doors on Tuesday, September 4, 2018 presenting all the comfort and security of a modern and adapted care and reception structure. One of the main challenges of this architectural project was to work around a common goal for all the actors of the establishment: to care for and support the elderly in the best possible way. To do this, two new buildings have been created: the first accommodating 80 beds by moving from the historic site and the second, near the winery, combining the logistical functions of laundry, kitchen, store and workshop. The cumulative surpluses of the Hospices wine-growing area made it possible to partially finance these new, more functional buildings.

THE DOMAINE OF THE HOSPICES DE NUITS-SAINT-GEORGES

The estate is an integral part of the hospital with its own operational budget. Four vineyard workers are employed on a full-time basis. Some seasonal work is carried out by a viticultural contractor and around 40 extra hands are taken on during the harvest.

Covering more than 12 hectares, the Domaine des Hospices de Nuits-Saint-Georges is mainly comprised of crus of the Nuits-Saint-Georges appellation, notably six village appellations and nine Premiers Crus that cover a large part of the appellation's slopes and terroirs. This prestigious vineyard produces 18 wines, one of which is in the 'monopole' of the Nuits-Saint-Georges 1er cru "Les Didiers". The vineyard manager Jean-Marc Moron keeps a close eye on each parcel. The hospital's historic vine holdings have been built up over time, following the Burgundy tradition, thanks to numerous donations and bequests since 1633, particularly of vines since 1688, with two plots donated by Mr Hugues Perdrizet. Over the centuries these were followed by donations from local families, the most recent being the Gevrey-Chambertin "Champs-Chenys" by Mrs Irène Noblet, and parcels of Nuits by the Jeanniard family.

There are spiritual motivations for donating these vines, but also a desire to ensure a renewable income, in order to improve the conditions in which patients and the elderly are received at the hospital. This charitable impulse has continued through the centuries and its effect endures to this day, with the annual profits from the estate providing considerable support for hospital investments. In order to pay tribute to the generosity of donors, it was agreed to sell a charity piece each year for the benefit of a charity devoted to a humanitarian or medical cause.



"The word 'hospital', which recalls that of hospitality, reminds us of a virtue in high estimation among the Greeks; but it also expresses a virtue far superior [...] Hospitality after all was but an exchange. Hospitals are monuments of beneficence."

In his *Dictionnaire Philosophique*, Voltaire described perfectly what the Hospices de Nuits-Saint-Georges have been offering for some 750 years: charity

To take part in our wine auction is to acknowledge both this history and its current relevance in the midst of the health crisis we are going through. Buying a lot is to extend the hand of friendship, and offer respect and admiration to our healthcare workers. They don't want to be treated as heroes, but welcome wholeheartedly any gesture of support.

We completed the modernisation of our hospital in 2018 but that investment will take up the entire proceeds from our wine sales for the next 10 years. By taking part in our wine auction, you will also be acquiring fine Burgundy wines, notably from the remarkable Nuits Saint Georges appellation. Our 12.5 hectares are cultivated in such a way that the word "care" takes on a dual meaning – caring both for the vineyard, and for the hospital.

Our winegrowers and our estate manager aren't here by chance. The Hospices de Nuits estate and winery are physically linked to our hospital and, every day, they see the twin fruits of their work: the pièces of wine sold at auction and their new Saint Laurent Hospital.

And the 2020 vintage is, apparently, magnificent.

For this really special 60th edition of our wine auction, you can partake in our destiny and share it with thousands of enlightened wine-tasters.

FRANÇOIS POHER
Director

THE 2020 VINTAGE

Jean-Marc Moron, Technical Manager of the Hospices de Nuits-Saint-Georges estate and Aymeric de Clouet, wine expert, present the characteristics of the 2020 vintage.

2020, THE VINTAGE OF CONFIRMATION

After a dream vintage in 2019, how could we imagine we could take things even further? Well, Nature is always full of surprises. For the first time since anyone can remember in Burgundy, 2020 was the third hot year in a row, with all the potential risks of an early harvest. And yet, once again, the estate was treated to a magnificent vintage, even more unexpected than the previous one, with low yields and incredible balance. With water reserves full to bursting at the beginning of the season, there was no reason why the vines should suffer, and the risk of powdery mildew was under control. But the fear of drought grew over time with periods of scorching heat. Defoliation occurred at the beginning of August and the weather remained dry until the harvest, raising doubts as to the outcome.

The region's two emblematic grape varieties have responded fairly well to this climate change and the vines began growing as normal in the spring. But growth sped up in mid-May and the May flowering indicated the harvest would be early. In the end it was even earlier than we thought. Sun and heat, with a few bouts of extreme conditions that cost us part of the harvest, were the characteristics of the vintage. The harvest began on 27 August in temperate weather as it turned out, enabling us to take in the grapes in ideal conditions and envisage a best-case-scenario for vinification.

The weeks of vinification confirmed all the hopes that the analysis of the musts had raised in us. We barely intervened during these weeks. Since the grapes were in excellent health, fermentation was regular and finished without incident.

This vintage is looking as expected after this stage, with richness, balance, depth and complexity.



It is also displaying a beautiful sparkling ruby-red colour.

Lastly, work in the cellar work was kept to a minimum, with the aim of bringing out the typicity of each terroir, whilst respecting nature.

On tasting, the wines present a fresh aromatic profile with tangy red fruit. The sun brought a real smoothness to the first palate, and there is a tautness on the finish that adds balance to the wines, which are very rich and extremely diaphanous. There is even a certain freshness in the Pinots.

On tasting, the crus once again stand out - each maintaining its own characteristics, in the continuity of 2019. But some go a step further in terms of quality and in the charity cuvée, a new blend, we have a truly remarkable wine.

While each wine maintains its typicity, overall the wines are close to perfection. And it's this global level that is so impressive, right now, but also looking to the future, because the balance between the wines' structure, their maturity and their freshness are cause for great optimism.

114 BARRELS FOR AUCTION

The 2020 harvest has enabled 114 barrels to be put up for auction:
112 of red wine and two of white.

DETAILS OF THE LOTS FOR SALE

- Nuits-Saint-Georges 1 ^{er} cru Les Murgers – Cuvée Guyard de Changey	2 pièces
- Nuits-Saint-Georges 1 ^{er} cru Les Corvées Pagets – Cuvée Saint-Laurent	4 pièces
- Nuits-Saint-Georges Les Maladières – Les Brûlées – Cuvée Grangier	16 pièces
- Nuits-Saint-Georges 1 ^{er} cru Les Porrets-Saint-Georges – Cuvée Antide Midan	2 pièces
- Nuits-Saint-Georges 1 ^{er} cru Les Boudots – Cuvée Mesny de Boisseaux	2 pièces
- Nuits-Saint-Georges 1 ^{er} cru Les Didiers – Cuvée Fagon	8 pièces
- Nuits-Saint-Georges 1 ^{er} cru Les Vignerondes – Cuvée Bernarde Delesclache	17 pièces
- Nuits-Saint-Georges 1 ^{er} cru Les Rues de Chaux – Cuvée Camille Rodier	6 pièces
- Nuits-Saint-Georges Les Lavières – Les Bas de Combe – Cuvée Guillaume Labye	4 pièces
- Nuits-Saint-Georges 1 ^{er} cru Les Saint-Georges – Cuvée Georges Faiveley	4 pièces
- Gevrey-Chambertin Les Champs-Chenys – Cuvée Irène Noblet	12 pièces
- Nuits-Saint-Georges 1 ^{er} cru Les Terres Blanches – Cuvée Pierre de Pême	2 pièces
- Nuits-Saint-Georges 1 ^{er} cru Les Didiers – Cuvée Cabet	7 pièces
- Nuits-Saint-Georges Les Saint-Julien – Les Plateaux – Cuvée Claude Poyen	3 pièces
- Nuits-Saint-Georges 1 ^{er} cru Les Saint-Georges – Cuvée des Sires de Vergy	6 pièces
- Nuits-Saint-Georges 1 ^{er} cru Les Didiers – Cuvée Jacques Duret	7 pièces
- Nuits-Saint-Georges Les Fleurières-Les Plantes au Baron – Cuvée des Soeurs Hospitalières	9 pièces
- Nuits-Saint-Georges 1 ^{er} cru Les Terres Blanches - Cuvée Saint-Bernard de Cîteaux	3 pièces





PRACTICAL INFORMATION

Tastings will be held in the vat room of the Domaine des Hospices de Nuits-Saint-Georges, 38 rue Henri Challand, and are reserved for professionals only on the following dates and times:

FRIDAY 12 MARCH 2021

From 9 am to noon and from 2 pm to 5.30 pm

SATURDAY 13 MARCH 2021

From 9 am to noon and from 2 pm to 5.30 pm

SUNDAY 14 MARCH 2021

From 9.30 am to 11.30 am

The wine auction will take place in the Grand Cellier of the Château du Clos de Vougeot on Sunday 14 March 2021 at 2.30 pm.
Current health precautions will apply.

HOSPICES DE NUITS-SAINT-GEORGES

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www.hospicesdenuits.com

PRACTICAL ORGANISATION

A system of advance registration with the Auction House has been set up to facilitate bidding and ensure the auction runs smoothly.

Sale by candle, albeit traditional, slowed bidding down significantly, and has been abandoned in favour of classic bidding.

Each lot must be paid for in full, item by item, with an option to buy one or several lots from series put together for each cuvée.

As well as the hammer price, buyers are also liable for:

- Costs of 6% and 20% VAT unless an exoneration applies.
- VAT is applied to the hammer price and the costs.
- The cost of the barrel, which helps to maintain cooperage in Burgundy, at cost price.
- The cost of ageing and bottling by a Burgundy wine merchant.

HOW TO BUY HOSPICE WINES?

While the majority of buyers are professionals, individuals are also welcome at this prestigious auction. Here is a guide to purchasing a few precious bottles.

1 – THE PROFESSIONAL MERCHANT-BUYER OPTION

The appellation can only be applied if the wine is aged and bottled by a merchant in the designated "Bourgogne Vinicole" region of production; the private buyer must therefore contact a merchant from the region. As guidance, the list of buyers from the last five years can be found on the Hospices de Nuits-Saint-Georges website (www.hospicesdenuits.com). This list is not exhaustive, any Burgundy professional exercising as a trader can be approached.

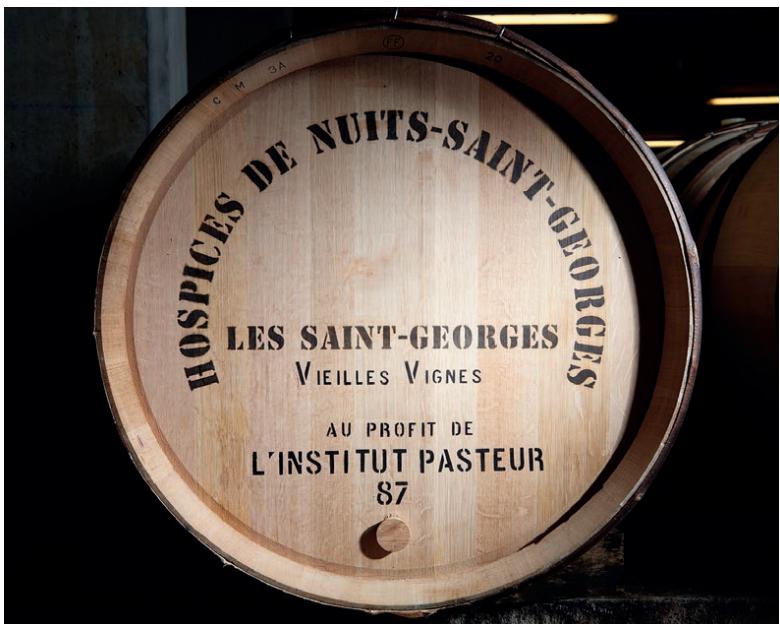
2 – PURCHASING

The professional thus hired may provide advice as to the choice of wines depending on individual tastes and criteria. A “pièce” of wine comprises approximately 288 bottles, but this investment may be shared.

3 – PATIENCE

The chosen professional will age the wine in the best conditions, before delivering it to the buyer. Private buyers have until 31 March to make their choice of merchant known

THE CHARITY PIÈCE IS A NUITS-SAINT-GEORGES PREMIER CRU LES SAINT-GEORGES.



Each year the Hospices de Nuits-Saint-Georges supports a charity by donating the profits from the sale of a “pièce” or barrel of wine: the charity pièce.

This year, the charity pièce from the 2020 harvest is a Nuits-Saint-Georges Premier Cru Les Saint-Georges, made entirely from 70-year-old vines. The proceeds will go to the Institut Pasteur.

For the first time in the estate’s history, this wine has been made exclusively from the oldest vines of this prestigious cru, with individual vines selected for the quality of their small bunches for a highly concentrated wine made from small berries, and excellent maturity.

The wine is superb and combines all the qualities imaginable: a complex and intense nose, great persistence, a strong but already approachable personality and silky tannins that are present but not to excess.

THE INSTITUT PASTEUR RESEARCH PROJECT SUPPORTED BY THE SALE OF THE CHARITY PIÈCE

Annual flu epidemics result in some 5 million people falling seriously ill and up to 650,000 dying around the world each year, including 10-15,000 in France. Proceeds from the sale of the charity pièce will go towards financing the development of pandemic risk assessment tools in order to better identify viruses likely to emerge and the most appropriate candidate vaccines to tackle them.

DETAILS OF AUCTION MODALITIES

For the third year running, the Hospices de Nuits-Saint-Georges are offering the chance to purchase the charity pièce by subscription. There are several ways to do this:

- Sign up for one or more bottles below.

- o €150 - 1 bottle
- o €450 - 3 bottles
- o €300 - 2 bottles
- o €600 - 4 bottles

- o Other..... (multiples of €150) or..... bottles

The wine will be aged for one year at the Hospices de Nuits-St-Georges and will be handed over at the 61st Hospices de Nuits-Saint-Georges Wine Auction which will be held on Sunday 13 March 2022. Should the distance be too great, the subscription can be sent by post (costs will be met by the Hospices de Nuits-Saint-Georges).

The cheque should be made payable to "Trésor Public des Hospices Civils de Beaune".

- Make a donation of € giving companies automatic tax relief of 60% and individuals of 66%. The cheque should be made payable to "L'INSTITUT PASTEUR".

CONTACT FOR THE CHARITY PIÈCE:

Agnès CHIONO - TEL : 03.80.62.67.03 - EMAIL : agnes.chiono@ch-beaune.fr

THE INSTITUT PASTEUR

The beneficiary of the charity pièce

THE INSTITUT PASTEUR, AN INTERNATIONALLY RENOWNED CENTRE OF EXCELLENCE FOR RESEARCH



Photo credit : Institut Pasteur/François Gardy

The Institut Pasteur (a Public Benefit Foundation) established by decree in 1887 by Louis Pasteur, is today a biomedical research centre of international standing at the heart of a network of 32 institutes across all five continents.

In order to carry out its role dedicated to prevention and the fight against disease in France and around the world, the Institut Pasteur has developed its expertise in four fields: research, public health, education and training, and the development of research applications. More than 2,500 people work at its campus in Paris.

A renowned world leader in infectious diseases, microbiology and immunology, the Institut Pasteur also devotes itself to the study of certain types of cancer, genetic disorders and neurodegenerative diseases, developmental biology and genomics. This research, dedicated to improving our knowledge of living things, also helps to discover and develop new means of preventing diseases and innovations in therapeutic responses.

Since its creation, ten Institut Pasteur researchers have been awarded the Nobel Prize for Medicine, the latest in 2008 in recognition of their discovery in 1983 of the human immunodeficiency virus (HIV) that causes AIDS.

Erik Orsenna, ambassador of the Institut Pasteur and the Institut Pasteur International Network, will be the patron of the 60th Hospices de Nuits Wine Auction.

After studying economics (in Paris and at the London School of Economics), Erik Orsenna was a lecturer in international finance for 12 years before holding various ministerial posts then joining the French Council of State. For the last 15 years he has headed an investment consultancy business focussed on start-ups specialising in sustainable development. Alongside these activities he is also a well-known author, winner of the French literary prize, the Prix Goncourt, and a member of the Académie Française where he holds the Louis Pasteur seat.





CONTACT

Please feel free to get in touch with us or request the catalogue for the next Hospices de Nuits-St-Georges Wine Auction which will be held on 14 March 2021.

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